

New York – AG Toronto – FR Frankfurt – FMV August 3, 2023

# <u>First Majestic Reports Second Quarter Financial Results</u> and Quarterly Dividend Payment

Vancouver, BC, Canada – First Majestic Silver Corp. (AG: NYSE; FR: TSX) (the "Company" or "First Majestic") is pleased to announce the unaudited interim consolidated financial results of the Company for the second quarter ended June 30, 2023. The full version of the financial statements and the management discussion and analysis can be viewed on the Company's website at <a href="www.firstmajestic.com">www.firstmajestic.com</a> or on SEDAR+ at <a href="www.secagov">www.secagov</a>. All amounts are in U.S. dollars unless stated otherwise.

#### **Q2 2023 HIGHLIGHTS**

- Production of 6.3 million silver equivalent ("AgEq") ounces, consisting of 2.6 million silver ounces and 45,022 gold ounces, or a decrease of 17% compared to the previous quarter.
- Quarterly revenues totalled \$146.7 million, a decrease of 7% compared to the previous quarter.
- Operating cash flows before non-cash working capital and taxes totalled \$26.9 million, up 23% compared to \$21.9 million in the previous quarter.
- Consolidated cash costs were \$15.58 per AgEq ounce and All-In Sustaining Costs ("AISC") (see "Non-GAAP Financial Measures", below) were \$21.52 per AgEq ounce. Excluding Jerritt Canyon, cash costs for the three Mexican operations were \$13.44 per AgEq ounce compared to \$11.85 in the previous quarter.
- Adjusted net earnings of (\$5.5) million (adjusted EPS of (\$0.02)) (See "Non-GAAP Financial Measures", below) after excluding non-cash and non-recurring items.
- Sold 87,657 ounces of silver bullion, or approximately 3.3% of the Company's silver production, on First
  Majestic's online bullion store at an average silver price of \$27.30 per ounce for total proceeds of \$2.4
  million.
- At the end of the quarter, the Company had a cash and restricted cash balance of \$306.3 million consisting of \$160.2 million of cash and cash equivalents and \$146.1 million of restricted cash.
- Declared a cash dividend payment of \$0.0051 per common share for the second quarter of 2023 for shareholders of record as of the close of business on August 16, 2023, which will be distributed on or about August 31, 2023.

#### **OPERATIONAL AND FINANCIAL HIGHLIGHTS**

Key Performance Metrics	2023-Q2	2023-Q1	Change Q2 vs Q1	2022-Q2	Change Q2 vs Q2
Operational					
Ore Processed / Tonnes Milled	733,170	845,868	(13%)	903,791	(19%)
Silver Ounces Produced	2,633,411	2,543,059	4%	2,775,928	(5%)
Gold Ounces Produced	45,022	60,594	(26%)	59,391	(24%)
Silver Equivalent Ounces Produced	6,320,971	7,627,105	(17%)	7,705,935	(18%)
Cash Costs per Silver Equivalent Ounce (1)	\$15.58	\$15.16	3%	\$14.12	10%
All-in Sustaining Cost per Silver Equivalent Ounce (1)	\$21.52	\$20.90	3%	\$19.91	8%
Total Production Cost per Tonne <sup>(1)</sup>	\$128.21	\$130.71	(2%)	\$114.55	12%
Average Realized Silver Price per Silver Equivalent Ounce (1)	\$24.95	\$21.98	14%	\$23.93	4%
Financial (in \$millions)					
Revenues	\$146.7	\$157.0	(7)%	\$159.4	(8%)
Mine Operating Earnings (Loss)	\$1.1	(\$6.4)	118%	\$11.6	(91%)
Net Loss	(\$17.5)	(\$100.7)	83%	(\$84.1)	79%
Operating Cash Flows before Non-Cash Working Capital and Taxes	\$26.9	\$21.9	23%	\$33.0	(18%)
Cash and Cash Equivalents	\$160.2	\$104.8	53%	\$117.7	36%
Working Capital (1)	\$237.2	\$184.6	28%	\$199.8	19%
Free Cash Flow (1)	\$7.4	(\$26.7)	128%	(\$37.5)	120%
Shareholders					
(Loss) Earnings per Share ("EPS") - Basic	(\$0.06)	(\$0.37)	84%	(\$0.32)	81%
Adjusted EPS (1)	(\$0.02)	\$0.00	(100%)	(\$0.02)	0%

NM - Not meaningful

## **Q2 2023 FINANCIAL RESULTS**

The Company realized an average silver price of \$24.95 per AgEq ounce during the second quarter of 2023, representing an 4% increase compared to the second quarter of 2022 and a 14% increase compared to the prior quarter.

Revenues generated in the second quarter totaled \$146.7 million compared to \$159.4 million in the second quarter of 2022. The decrease in revenues was primarily due to the temporary suspension of Jerritt Canyon which processed the majority of its remaining stockpiles and work in process ("WIP") inventory during the quarter.

Cash flow from operations before movements in working capital and income taxes in the quarter was \$26.9

<sup>(1)</sup> The Company reports non-GAAP measures which include cash costs per silver equivalent ounce produced, cash costs per gold ounce produced, all-in sustaining cost per silver equivalent ounce produced, all-in sustaining cost per gold ounce produced, total production cost per tonne, average realized silver price per silver equivalent ounce sold, average realized gold price per ounce sold, working capital, adjusted EPS and free cash flow. These measures are widely used in the mining industry as a benchmark for performance, but do not have a standardized meaning under the Company's financial reporting framework and the methods used by the Company to calculate such measures may differ from methods used by other companies with similar descriptions. See "Non-GAAP Measures" below for further details of these measures.

million, representing an 18% decrease compared to the second quarter of 2022 and a 23% increase compared to the prior quarter.

The Company reported mine operating earnings of \$1.1 million compared to \$11.6 million in the second quarter of 2022. The decrease in mine operating earnings was primarily attributed to a stronger Mexican Peso against the U.S. dollar which has increased production costs. As of July 2023, the Peso reached a new 7-year high compared to the U.S. Dollar. The Company continues to implement cost saving programs and review efficiency improvement opportunities to offset the foreign exchange impact.

The Company reported net earnings of (\$17.5) million (EPS of (\$0.06)) compared to (\$84.1) million (EPS of (\$0.32)) in the second quarter of 2022. During the quarter, the Company incurred one-time severance and operational suspension payments at Jerritt Canyon in the amount of \$8.4 million, compared to \$5.1 million in the previous quarter.

Adjusted net earnings for the quarter, normalized for non-cash or non-recurring items such as share-based payments, unrealized losses on marketable securities and non-recurring write-downs on mineral inventory for the quarter was (\$5.5) million (adjusted EPS of (\$0.02)) compared to (\$5.7) million (adjusted EPS of (\$0.02)) in the second quarter of 2022.

Cash flow from operations before movements in working capital and income taxes in the quarter was \$26.9 million compared to \$33.0 million in the second quarter of 2022.

As of June 30, 2023, the Company had a cash and restricted cash balance of \$306.3 million consisting of \$160.2 million of cash and cash equivalents and \$146.1 million of restricted cash. The Company also had working capital of \$237.2 million.

On June 29, 2023, the Company entered into an agreement to extend the maturity date on its senior secured revolving credit facility from March 21, 2025, to June 29, 2026, and increased the credit limit from \$100.0 million to \$175.0 million.

# **OPERATIONAL HIGHLIGHTS**

The table below represents the quarterly operating and cost parameters at each of the Company's four producing mines during the quarter.

Second Quarter Production Summary	San Dimas	Santa Elena	La Encantada	Jerritt Canyon (1)	Consolidated
Ore Processed / Tonnes Milled	227,065	213,878	260,986	31,240	733,170
Silver Ounces Produced	1,690,831	142,037	800,543	_	2,633,411
Gold Ounces Produced	20,509	20,073	76	4,364	45,022
Silver Equivalent Ounces Produced	3,372,418	1,788,596	806,789	353,168	6,320,971
Cash Costs per Silver Equivalent Ounce (2)	\$12.07	\$14.45	\$16.90	\$51.66	\$15.58
All-in Sustaining Cost per Silver Equivalent Ounce	\$15.89	\$18.00	\$19.83	\$51.96	\$21.52
Cash Cost per Gold Ounce (2)	N/A	N/A	N/A	\$4,181	N/A
All-In Sustaining Costs per Gold Ounce (2)	N/A	N/A	N/A	\$4,205	N/A
Total Production Cost per Tonne (2)	\$173.62	\$109.88	\$49.91	\$577.83	\$128.21

<sup>(1)</sup> Jerritt Canyon production during the second quarter comprised of processing most of its remaining ore stockpiles and WIP inventory throughout April and May.

<sup>(2)</sup> See "Non-GAAP Financial Measures", below for further details of these measures.

The Company produced 6.3 million AgEq ounces consisting of 2.6 million ounces of silver and 45,022 ounces of gold. Silver production increased by 4% over the prior quarter primarily due to higher tonnes processed at San Dimas combined with slightly higher silver grades and record metallurgical recoveries of Ermitaño's ore. Gold production was 26% lower compared to the previous quarter primarily due to the temporary suspension of mining activities at Jerritt Canyon, which was previously announced on March 20, 2023.

Cash cost for the quarter was \$15.58 per AgEq ounce, compared to \$15.16 AgEq per ounce in the previous quarter. The increase in cash costs per AgEq ounce was primarily attributable to lower production at Jerritt Canyon which was temporarily suspended as well as a strong Mexican Peso compared to the US dollar which averaged 5% higher compared to the previous quarter. Excluding Jerritt Canyon, cash costs at the three Mexican operations were \$13.44 per AgEq ounce compared to \$11.85 in the previous quarter. The Company has implemented a series of cost saving initiatives in an effort to help offset the strong Peso's impact, which include lowering production costs, capital spending, care and maintenance holding costs, G&A costs, while also increasing silver and gold production. In the second half of 2023, the Company expects cash costs to decrease and be within the range of \$12.23 to \$12.89 per AgEq ounce.

AISC in the second quarter was \$21.52 per AgEq ounce, compared to \$20.90 per AgEq ounce in the previous quarter. The increase in AISC was primarily attributed to the strong Mexican Peso which resulted in higher cash costs as well as an increase in worker participation costs during the quarter. In the second half of 2023, the Company anticipates AISC to be within a range of \$17.69 to \$18.92 per AgEq ounce following the temporary suspension of Jerritt Canyon which had significantly higher AISC.

Total capital expenditures in the second quarter were \$30.5 million, consisting of \$10.4 million at San Dimas, \$13.4 million at Santa Elena, \$2.0 million at La Encantada, \$4.0 million at Jerritt Canyon, and \$0.7 million for strategic projects.

# **Q2 2023 DIVIDEND ANNOUNCEMENT**

The Company is pleased to announce that its Board of Directors has declared a cash dividend payment in the amount of \$0.0051 per common share for the second quarter of 2023. The second quarter cash dividend will be paid to holders of record of First Majestic's common shares as of the close of business on August 16, 2023, and will be distributed on or about August 31, 2023.

Under the Company's dividend policy, the quarterly dividend per common share is targeted to equal approximately 1% of the Company's net quarterly revenues divided by the Company's then outstanding common shares on the record date.

The amount and distribution dates of future dividends remain at the discretion of the Board of Directors. This dividend qualifies as an 'eligible dividend' for Canadian income tax purposes. Dividends paid to shareholders outside Canada (non-resident investors) may be subject to Canadian non-resident withholding taxes.

#### **ABOUT THE COMPANY**

First Majestic is a publicly traded mining company focused on silver and gold production in Mexico and the United States. The Company presently owns and operates the San Dimas Silver/Gold Mine, the Santa Elena Silver/Gold Mine, and the La Encantada Silver Mine as well as a portfolio of development and exploration assets, including the Jerritt Canyon Gold project located in northeastern Nevada.

First Majestic is proud to offer a portion of its silver production for sale to the public. Bars, ingots, coins and medallions are available for purchase online at its Bullion Store at some of the lowest premiums available.

FOR FURTHER INFORMATION contact <u>info@firstmajestic.com</u>, visit our website at <u>www.firstmajestic.com</u> or call our toll-free number 1.866.529.2807.

## FIRST MAJESTIC SILVER CORP.

"signed"

# Keith Neumeyer, President & CEO

#### **Non-GAAP Financial Measures**

This press release includes reference to certain financial measures which are not standardized measures under the Company's financial reporting framework. These measures include cash costs per silver equivalent ounce produced, all-in sustaining cost (or "AISC") per silver equivalent ounce produced, cash costs per gold ounce produced, AISC per gold ounce produced, total production cost per tonne, average realized silver price per ounce sold, average realized gold price per ounce sold, working capital, adjusted net earnings and EPS and free cash flow. The Company believes that these measures, together with measures determined in accordance with IFRS, provide investors with an improved ability to evaluate the underlying performance of the Company. These measures are widely used in the mining industry as a benchmark for performance but do not have any standardized meaning prescribed under IFRS, and therefore they may not be comparable to similar measures disclosed by other companies. The data is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. For a complete description of how the Company calculates such measures and a reconciliation of certain measures to GAAP terms please see "Non-GAAP Measures" in the Company's most recent management discussion and analysis filed on SEDAR+ at www.sedarplus.ca and EDGAR at www.sec.gov and which is incorporated by reference herein.

### **Cautionary Note Regarding Forward Looking Statements**

This press release contains "forward-looking information" and "forward-looking statements" under applicable Canadian and U.S. securities laws (collectively, "forward-looking statements"). These statements relate to future events or the Company's future performance, business prospects or opportunities that are based on forecasts of future results, estimates of amounts not yet determinable and assumptions of management made in light of management's experience and perception of historical trends, current conditions and expected future developments. Forward-looking statements include, but are not limited to, statements with respect to: commercial mining operations; cash flow; anticipated costs; and payment of dividends, if any. Assumptions may prove to be incorrect and actual results may differ materially from those anticipated. Consequently, guidance cannot be guaranteed. As such, investors are cautioned not to place undue reliance upon guidance and forward-looking statements as there can be no assurance that the plans, assumptions or expectations upon which they are placed will occur. All statements other than statements of historical fact may be forward-looking statements. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, objectives or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "forecast", "potential", "target", "intend", "could", "might", "should", "believe" and similar expressions) are not statements of historical fact and may be "forward-looking statements".

Actual results may vary from forward-looking statements. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that may cause actual results to materially differ from those expressed or implied by such forward-looking statements, including but not limited to: the duration and effects of the coronavirus and COVID-19, and any other pandemics on our operations and workforce, and the effects on global economies and society; general economic conditions including inflation risks; the inherent risks involved in the mining, exploration and development of mineral properties; changes in project parameters as plans continue to be refined; commodity prices; variations in ore reserves, grade or recovery rates; actual performance of plant, equipment or processes relative to specifications and expectations; accidents; labour relations; relations with local communities; uninsured risks; defects in title; climate change events including, but not limited to, drought conditions, changes in national or local governments; changes in applicable legislation or application thereof, including, but not limited to, Mexican mining reforms; delays in obtaining approvals or financing or in the completion of development or construction activities; exchange rate fluctuations; requirements for additional capital; government regulation; environmental risks; reclamation expenses; outcomes of pending litigation; conditions in the market for the Company's shares and the equity markets in general; as well as those factors discussed in the section entitled "Description of the Business - Risk Factors" in the Company's most recent Annual Information Form, available on www.sedar.com, and Form 40-F on file with the United States Securities and Exchange Commission in Washington, D.C. Although First Majestic has attempted to identify important factors that could cause actual results to differ materially from those contained in forwardlooking statements, there may be other factors that cause results not to be as anticipated, estimated or intended. The Company notes that changes in climate conditions could adversely affect the business and operations through shifting weather patterns, environmental incidents, and extreme weather events. This can include changes in snow and precipitation levels, extreme temperatures, changing sea levels and other weather events which can result in frozen conditions, flooding, droughts, or fires. Such conditions could directly or indirectly impact our operations by affecting the safety of our staff and the communities in which we operate, disrupting safe access to sites, damaging facilities and equipment, disrupting energy and water supply, creating labor and material shortages and can cause supply chain interruptions. There is no assurance that the Company will be able to successfully anticipate, respond to or manage risks associated with severe climate conditions. Any such disruptions could have an adverse effect on the Company's operations, production, and financial results.

The Company believes that the expectations reflected in these forward-looking statements are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included herein should not be unduly relied upon. These statements speak only as of the date hereof. The Company does not intend, and does not assume any obligation, to update these forward-looking statements, except as required by applicable laws.